

Our Mission is your Mission

Providing Tailored on-demand Professional Services to include, Business Development and Strategy Services to our Customers by providing the ability to pool industry experts and resources to meet client demands that give small business's access to Large Business -like resources.

BSC was founded in 2006 as a premiere consulting federal business development and strategy firm. The BSC cohort consists of Business Development, Quality Management, Strategy and Technical SME's nationally distributed providing tailored professional services to meet your organization's specific needs.

BSC's differentiator is the ability to operate as a cohort of well placed, seasoned professionals with the ability to pool resources to provide access to large business-like resources at a fraction of the cost of hiring full time equivalents to meet their changing and evolving requirements.

Industry Engagement- Provide situational awareness of upcoming opportunities through participation in industry and government sponsored events and subsequently acting as a matchmaker to help build teams to support prime and sub bids.

Full Life Cycle Business Development Support- Provide tailored and comprehensive business development support, including pipeline management, capture services and proposal development/management.

Organizational Strategy- Develop a near and long-term organizational strategy to meet organizational goals and objectives. Strategy consists of the development of growth targets, organizational structure, growth planning, resource allocation, and how you can achieve competitive advantage in your market segment.

Recruiting- Providing full life cycle recruiting, particularly for key personnel in bids or delivery processes.

BSC is a recognized and trusted advocate for Industry and Government customers with proven success in market penetration, incumbent retention and relationship building and diversification. To further empower our clients, BSC has recently received our ISO 22301:2019 Business Continuity Management Systems certification.

Core Competencies

We have experts in this area that can consult, deliver or support your requirements across the following domains



Cybersecurity Engineering



DevSecOps



Hardware and Software Solutioning



Organizational Strategy Development



Pipeline Integration



Quality Management Consulting



UI/UX Design & Architecture

BSC is setting a new standard in business development consultancy leveraging our DoD and Federal networks, establishing strategic partnerships, enabling a holistic market awareness, enriching informed decision making. Our key ingredient is our ability to provide a tailored approach to winning and diversification by establishing achievable actions and benchmarks to align with your corporate goals. BSC's differentiator is the ability to operate as a cohort of well-placed seasoned staff with the ability to pool resources to provide small business's access to large business-like resources at a fraction of the cost of hiring full time equivalents to meet their changing requirements.

